

ICV IMPLEMENTATION 4.0

SUPPLIER FAQ

ICV Payments & Claims/ Local Manufacturer

Considering that the effective date for ICV Implementation Guidelines Revision 4 is 15 March 2026, which ICV Payment calculation template should be used to claim ICV payments for agreements awarded prior to this date?	The new ICV Payment calculation template, released under the ICV Implementation Guideline for Suppliers Rev. 4, is to be used exclusively for agreements that include the updated ICV payment provisions. For Agreements awarded prior to 15 March 2026, the terms of the agreement should be adhered for the ICV payment
What is timeline for claiming ICV retention?	Please refer to the ICV payment wording included in the ICV Implementation Guideline for Suppliers Rev 4. available on the ADNOC website.
For older contracts—such as those awarded in 2021 or 2022 with a duration of five years—if there is a dip in the actual ICV score in any of the consecutive years, could you please clarify how this would impact the ICV claim for that specific year and for the contract overall?	ICV payment shall be paid as per the ICV payment wordings included in the Agreement. Accordingly, please refer to the ICV Payment wordings in the specific Agreements.
What are three qualifications needed to be considered as local manufacturers? Could you please clarify whether all three local manufacturing conditions must be met, or if meeting any one of them is sufficient to be considered as local manufacturer?	Please refer to all the three (3) conditions stipulated in Section 4.6 ADNOC ICV Implementation Guidelines for Suppliers Rev 4. The first 2 Conditions will be determined by the document submitted by Suppliers and the third and the last criteria is determined by ADNOC Internally based on the Prices quoted by Bidder.
Will a local office which is a subsidiary of the manufacturer still be considered as agent?	If the Bids are submitted by an Agent of a Local Manufacture, the Bidder will be considered as Non-Local Manufacturer under Pool 2 as defined in Section 4.6 of the ICV Implementation Guideline for Suppliers Rev 4.

Local Manufacturer	
How can an overseas manufacturer "disable" the restriction of local manufacturing and continue with technical bid submission?	In general, any Bidder who is registered and pre-qualified in ADNOC Commercial Directory (for a specific product group or Work Group) can participate in related Tender
What is the % chance that the non-local manufacturer can win the ADNOC tender if its competing with the local manufacturer bidder?	The Local Manufacturer meeting the established criteria in ICV Implementation Guidelines, Rev.4 will be given preference over a non-local manufacturer. However, they will be awarded only if they are competitive in their prices. In the event the Local Manufacturers are not competitive only then the non-Local Manufacturers will be considered for award.
What is the official benchmark to qualify as a “genuine local manufacturer” in the UAE, and which certifications (such as ICV or “Made in UAE”) are required to support this status?	Please refer to all the three (3) conditions stipulated in Section 4.6 ADNOC ICV Implementation Guidelines for Suppliers Rev 4 for identification a Bidder as Local Manufacturer.
How do you classify service provider companies as Local or Non-local?	Bidders who meet all three (3) conditions stipulated in Section 4.6 ADNOC ICV Implementation Guidelines for Suppliers Rev 4 for identification a Bidder as Local Manufacturer.
My principle is a local manufacturer of goods. As their local agent evaluation against my principal’s goods purchase inquiry?	A Bidder who is an Agent will always be considered as Non-Local Manufacturer.
Is the ICV waiver only applicable in manufacturing / supply contracts rather than service /consulting contracts?	Bidder is instructed to review the RFT Instruction issued along with the tender to understand the ICV requirements for the tender.

ICV Guidelines 4.0

Are the new ICV implementation changes applicable on new or ongoing tenders?	Bidders are requested to clarify the same with ADNOC Procurement function
Are the new ICV guidelines applicable on Engineering Consultancy?	Bidder is requested to review the requirements specified in the RFT.
Is the ICV conditions revision a temporary change or will it be the new norm?	ICV Implementation Guideline for Suppliers Rev 4, is the new norm until a new version is published.
Is the ICV Certificate renewal done through ADNOC portal or through third party spend?	ADNOC is not involved in the ICV certification process. Please approach the MoIAT for any queries related to ICV certification.
(1) For bid's already in process since last year, and still under process, the new ICV implementation will be applicable? (2) In case of Tenders published before 15 March 2026 but finalized and awarded after 15 March 2026, what version of ICV will be followed?	Supplier to send Ariba such queries to the concerned ADNOC Procurement team on the same.
Please clarify if the ICV Certificate is under progress with the certified body at the time of tender submission, and an expired ICV Certificate or if the "under process letter" from certified body included with tender submitted docs. is considered for evaluation?	Please refer Section 4.2. (d). Of the ICV Implementation Guideline for Suppliers Rev 4. available on the ADNOC website.
It is mentioned in the new guideline that "Contractor shall continue to engage with the same Certifying Body for the full duration of Agreement ", does that mean that we can't change ICV auditor during the Agreement period?	Contractor's understanding of the Project Specific Audit of EPC Projects to obtain the Agreement Specific ICV Certificate, is correct. Refer Section 6 d. of the Guideline. Unless otherwise prior approval from ADNOC, Contractor shall continue to engage with the same Certifying Body for the full Duration of Agreement for the Agreement specific Audit and issuance of ICV Certificate.

Low Value Tenders / Contract Duration & Extension

How do we know if a tender is considered a "low value"?	Bidders to refer to the RFT Instruction issued by ADNOC Procurement to understand the ICV requirements in the RFT.
Is Emiratization still applicable on low value tenders?	1) Provision of Emirati credit during the bid evaluation is no more applicable. 2) For certain tenders, there will be a requirement for the successful Bidder to hire UAE Nationals. Please refer to RFT for such requirements.
What is range of low value tenders?	It is an ADNOC Internal threshold arrangement, hence cannot be published. Bidders to refer the RFQ/RFT instruction to identify the Bid ICV requirement for the tender.
Is the exemption of ICV requirements applicable on supply of material tenders?	ICV requirements is no more applicable for (1) direct Purchase of Goods (POs) & (2) Low value Tenders as specified in Section 4.1 of the ICV Implementation Guidelines.
When you say no ICV requirement that mean it is going to be a pure commercial competition for the technically qualified?	Supplier's understanding is correct
Is there a certain value that is considered low for ICV to even participate in ADNOC Tender?	Bidder without ICV certificate can also participate in ADNOC Tender. However, the high ranked ICV Bidders will get the first right of refusal during the negotiation.
If we have a tender for 5 years + 2 years optional extensions, would the ICV IP be submitted for 5 years or 7 years?	The Bidder to submit the ICV IP for full duration of Agreement including the optional extension period. Bidder to refer to the RFT Instruction issued for the Tender and if the duration is not clearly spelled out in the RFT, please raise the query to ADNOC Procurement. through
If the project was awarded for 12 months and later, it was extended for another 6 months. Then what would be the ICV scenario?	As per ICV Implementation Guideline for Suppliers Rev 4., agreements for duration up to 12 months, do not require ICV IP & ICV Payments. However, the Amendment wordings issued for this Agreement will take precedence.

ICV Scoring & Calculation / Improvement Plan

Is ICV Score applicable to suppliers outside of UAE?	Suppliers outside UAE are not exempted from getting ICV certificates, unless specified in the RFT
From ADNOC's perspective, what are the three most impactful actions a service company can take today to improve its ICV score under the new rules?	Suppliers query is related to ICV certification which is under the authority of Ministry of Industry and Advanced Technology. However, we request supplier to look at the ICV score breakdown provided by your Certification Body and identify the areas for improvement.
How is the "combined score" of ICV + ICV improvement plan calculated?	Supplier is requested to refer Section 5.1 of ICV Implementation Guideline for Suppliers Rev 4. available on the ADNOC website.
In case of inability to achieve the full ICV score as outlined in the improvement plan, but a noticeable improvement has been made compared to previous years, could you please advise whether a proportionate claim from the retention amount would be considered in such circumstances?	The ICV Payment is calculated based on the ICV growth as per the formula in the ICV payment wordings in the Agreement. In case of no growth, Supplier will not be eligible to receive the ICV Payment.
What is the difference between Company Specific ICV IP and Agreement Specific ICV IP?	Please refer to Section 4.3 of the ICV Implementation Guideline for Suppliers Rev 4. available on the ADNOC website.
How does the ICV Improvement plan duration apply to Framework Agreements?	Supplier is requested to refer Section 6.h. of ICV Implementation Guideline for Suppliers Rev. 4.
Is the new 10 year ICV Improvement plan is effective immediately regardless of the number of contract duration?	Supplier to only fill the ICV IP for the total duration of the Agreement as instructed in the RFQ/RFT by ADNOC Procurement. If the duration of Agreement is not specific in RFT, Bidders are requested to raise a query in Ariba to ADNOC Procurement.

Agent – Principal & JV - Consortium

Since the Agent/Principal approach is discontinued, then which ICV Certificate is to be considered?	The Bidding Entity ICV certificate will be considered
How can the manufacturing company be prequalified in ADNOC by an Agent, which involves costs with attestation by MOE? How is the Agents expense justified?	This query is related to Registration & Prequalification of Suppliers. You can contact the Supplier Management Team through SupplierManagement@adnoc.ae or call on 8004455.
If we enter the tender as a JV, how can we calculate the ICV implementation and whose certificate should be considered?	Please refer to Section 4.2.b) of the ICV Implementation Guideline for Suppliers Rev 4. available on the ADNOC website.
Consortiums usually don't have an equity split between partners unlike the JV equity split. How is the ICV of consortium calculated?	In cases where equity stake of partners is not disclosed by Bidder I the bid or in the Agreement,, please refer to Section 4.2.b) of the ICV Implementation Guideline for Suppliers Rev 4. available on the ADNOC website.
For EPC/EPCM projects is new ICV applicable or not?	The ICV guidelines applies to all ADNOC tenders except the exclusions as mentioned in the Guidelines. Please refer to the ICV requirements specifically included in RFT .
Are there any such guidelines for EPC-M jobs executed by ADNOC and where can we get it?	Normally, the ICV Implementation Guidelines will apply to all types of tenders. Please refer to the RFT to understand the specific ICV requirements, if any.
EPC are imposing ICV and retention and considering ICV as an LD, is this allowed?	ADNOC does not dictate or intervene in the terms and conditions between Contractor and subcontractor.